To the members of the Cambria School Board:

Thank you again for taking the time to consider aiding the Cambria High School Marching Griffons reach our budget needs. The following is a more detailed description of our anticipated revenues and expenses:

Revenues:

An ideal we hold in the music department is that we believe interacting with the community benefits the community, students, and overall school. We will participate in three parades throughout the year—two Memorial Day parades and one Winter Holiday parade. Participating in these will earn us a total of \$800.00. Another community outreach event we are planning for this year is our free, annual concert where those in attendance will have the option to make a donation to the Marching Griffons. Due to the trend of previous years, \$1,500.00 is the revenue we plan to bring in with that event. These community events will add up to \$2,300.00 for the band.

We will also be receiving funding from two grant funding organizations—Music is Revolution (\$500.00) and our local Community Foundation (\$1,100.00). These grants will total \$1,600.00. Also, from the annual school fees per class and the principal's fund, we will gain \$2,160.00. For students to be in marching band we will be asking that they each pay a \$50.00 student fee. With 82 students, this will equal \$4,100.00. We recognize that money is tight for many families, and we are doing our best to keep that fee as low as possible. As always, if someone is unable to pay the fee, we work with them so they are still able to

participate. We do not want to put undue hardship on anyone who would like to participate in band which is why we do fundraisers to help students earn money for the band.

Our largest source of income is going to be our fundraisers. We have three large fundraisers that should bring in \$20,000.00. The first one will be the Bowl-A-Thon.

Students will ask for 'pledges per pin' from people they know. Then, they will attend a bowling night that we have as a band at Strikes and Spares Bowling Alley where they will pay to rent shoes and pay 50 cents a game. In the two hours of bowling, we expect to bring in \$5,000.00. Selling cheese and sausage will be another large fundraiser. We are getting 45% of the profit and expect to yield in the \$9,000.00 area. By selling a quality, slightly more expensive, product, we are able to cater to the needs of the community by providing them with holiday gift ideas, cheese and sausage for other occasions, and a way to support their community. As our final fundraiser of the season, we will host a "Drive One 4 UR School" event at Cambria High School. Ford runs this event out of the school parking lot. If we are able to have 300 people come and test drive cares at the event, Ford will give \$6000.00 to the band. If we are unable to reach 300 people, we will receive a certain dollar amount per people who does test-drive a vehicle.

With these many sources, we are looking to have total revenue of \$30,160.

Expenses:

With the increase in personnel for this coming season, we need more instruments to accommodate the growing numbers. We have decided to purchase our instruments through Musiciansfriend, a trusted company. We will be purchasing two King 1121 Ultimate Series Marching F Mellophones in Silver with cases for \$1,849.00 each (\$3,698.00)

for both). Purchasing two King 1124 Ultimate Series Marching Bb Baritones in Silver with cases priced at \$2,863.00 each (\$5,726.00 for both) is our next needed instrument. The next instrument is one King 2350 Series Brass BBb Sousaphone in Silver with case priced at \$7,219.00. In order to have a more solid foundation in our band, we have decided to purchase a new bass drum that is a different size than the others we currently own. The Yamaha 20x14 8200 Field Corp Series Bass Drum with the Black Forest Stain and the Yamaha RM-PLB Power Lite Series Bass Drum Carrier add up to a total of \$589.98. In order to get all of these instruments safely to Cambria, the shipping and handling cost would be about \$78.00. The total for these new instrument cost would be \$17,591.98.

The marching band uniforms for our new members would be identical to our current uniforms. However, since our uniforms are ten years old, the cost to re-make them goes up by 2% each year from the original price according to Doug from Demoulin, a tradition and strong name in the marching band uniform world. Therefore, each uniform will be about \$360 totaling \$5,400.00 for the marching band uniforms which include bibbers, jacket, shako, and gauntlets. Students will provide/purchase their own shoes and gloves. The guard uniform will cost \$128.38 each which totals \$2,064.00. While the guard uniforms are machine washable, the band uniforms are not and therefore must be dry cleaned once during the season before state finals. To clean 66 band uniforms at Ziker's Dry Cleaners, it would be \$800.00. All of the uniform costs total \$8,264.00.

Starting a guard program involves acquiring the correct materials. We are going to purchase 50 Style Plus Black Fiberglass 7 Foot Flag Poles for \$14.95 each and 18 Style Plus V1 Practice Flags in Gold for \$8.95 each. In addition to these, we are going to have two sets of flags used for the show. We are going to purchase 16 Style Plus In-Stock Color Way

Digital Flags at \$26.17 each and 8 Styleplus Made-to-Order Digital Flags at \$45.81 each. This whole beginning to the guard program is going to cost \$1,817.40.

Our competition and field show will both be purchased from Marching Show Concepts. The competition show is going to be entitled Night Watch. In addition to purchasing the music and drill (movement instructions on the field), we purchased extra instrumentation to fit our 64-person ensemble and purchased drill sheets so everyone is responsible for his/her own drill. Night Watch will cost \$1,440.00. Our field show music and drill will be my simpler and is titled Top of the Charts. With the addition of the instrumentation for the bigger band and having individuals have their own charts, the cost was \$595.00 meaning our total music/drill expense is \$2,035.00.

For transportation this year, we are grateful to have the \$10 per student per season policy in Cambria Schools. In each organization, it is \$10 per student for transportation anywhere within 100 miles of the school. This helps keep our transportation cost low at \$820.00 for the entire season.

For our week of band camp in the summer, Cambria is planning on hiring five additional staff—one brass specialist, one woodwind specialist, one percussion specialist, and two guard specialists. The brass and woodwind specialist will be paid \$400.00 for their week. The percussion instructor and guard helpers will be paid \$900.00 each. All of these additional staff will be working under someone who is employed by the district. These staff members will total \$3,500.00 in their pay. Purchasing \$50.00 worth of poker chips is needed in the budget because that is how we learn our drill. Also, band camp is an essential time to learn the drill and basics but also establish a group dynamic. Having \$150.00 to plan a picnic or a day of popsicles are a few simple ways to help build that group dynamic.

As for miscellaneous expenses, the marching band repair budget is currently set at \$1,000.00 as we have many instruments that are aging and need the proper maintenance so they can last a longer life. The consumables budget plays an important role for students when they need something such as a reeds, mallets, or music/drill to be reprinted on paper. This budget is set at \$700.00. Our contest entries for the season are going to total \$400.00. Assuming we make it to state again, we will need to stay overnight in Indianapolis. With 82 students we would need 21 student rooms, 1 bus driver room, 2 director rooms, and 4 chaperone rooms. At the Residence Inn in Indianapolis, all of these rooms would cost \$2,398.00. The last expense that the Marching Griffons have would be a rental truck to help move all of the equipment to our away games, contests, and parades. For a 24 foot truck from BudgetTruck, it would cost \$1402.50. This is based upon rental fees per day and mileage.

Overall, we are looking to have expenses of \$40,128.88.

Summary:

From the sixty percent increase in participation in the Marching Griffons next year to the start of a new color guard program, the Marching Griffons are reaching for higher heights each year. In order to achieve the new height this year, we need your help. Please consider helping us meet the difference between our revenue and our expenses. Thank you for your time and consideration.

Rebecca Gamble

Cambria High School Marching Griffons -- Fall 2024 Rebecca Gamble -- Director of Bands

Expenses:	
Item	
Instruments:	
Mellophones (2) with cases	\$3,979.00
Baritones (2) with cases	\$5,726.00
Sousaphone with case	\$7,219.00
Bass Drum with case/carrier	\$589.98
Shipping	\$78.00
Total:	\$17,591.98
Uniforms:	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Band Uniforms (14 regular, 1 DM)	\$5,400.00
Guard Uniform	\$2,064.00
Professional Cleaning	\$800.00
Total:	\$8,264.00
Guard Equipment:	+=,==00
Poles	\$749.50
Silks (Show and Practice)	\$1,067.90
Total:	\$1,817.40
Show Design:	, , , , , , ,
Competition Show	\$1,440.00
Football Show Music	\$595.00
Total:	\$2,035.00
Transportation:	
Away Games (5)	\$310.00
Contests (3)	\$190.00
State Finals (1)	\$100.00
Parades (3)	\$220.00
Total:	\$820.00
Band Camp:	
Staff (5)	\$3,500.00
Poker Chips	\$50.00
Popsicle Day/Snacks	\$150.00
Total:	\$3,700.00
Miscellaneous:	
Repair Budget	\$1,000.00
Consumable Budget	\$700.00
Contest Entries	\$400.00
State Hotel Rooms	\$2,398.00
Rental Truck for all Travel	\$1,402.50
Total:	\$5,900.50
Total Expenses:	\$40,128.88

Revenue:	
Item	
Fundraising:	
Bowl-a-thon	\$5,000
Cheese and Sausage	\$9,000
Drive One for your School	\$6,000
Total:	\$20,000.00
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Students: Band Fees	¢4.100.00
	\$4,100.00
Total:	\$4,100.00
Community:	4
Memorial Day Parades (2)	\$600.00
Donation Concert	\$1,500.00
Winter Parade	\$200.00
Total:	\$2,300.00
Grants	
Music is Revolution	\$500.00
Community Foundation	\$1,100.00
Total:	\$1,600.00
Corporation:	
School Fees	\$560.00
Principal	\$1,600.00
Total:	\$2,160.00
Total Revenue:	\$30,160.00

Total Expenses	\$40,128.88
Total Revenue	\$30,160.00
Balance	-\$9,968.88